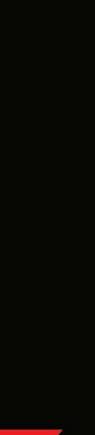


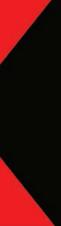


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DOS EQUIS

YEAR ΟF









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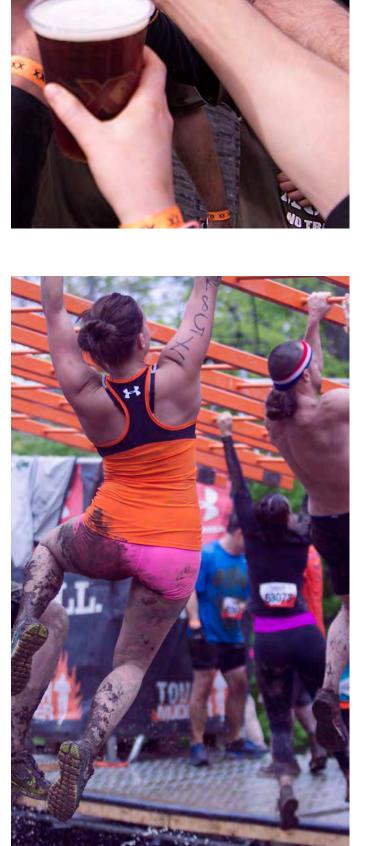
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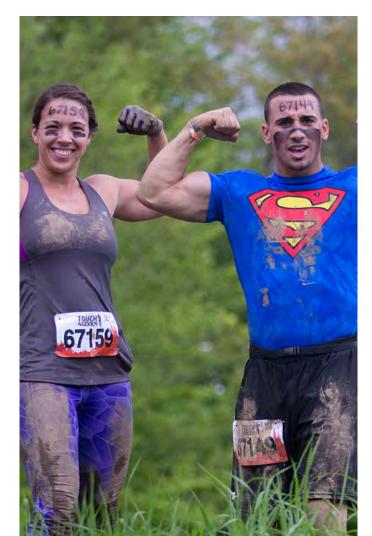
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DATE: MARCH - NOVEMBER 2014

TOTAL ATTENDANCE: 244,421

TOTAL BEERS IN HAND:

286,440

DOS EQUIS was the official category sponsor of one of the most extreme programs in the nation. The year-long event held 33 races across the country with Dos Equis as the official beer sponsor.

Obstacle courses were designed by British Special Forces to test toughness, strength, stamina, fitness, camaraderie, and mental grit. After running through nearly impossible ropes courses, miles of mud, and a few branded obstacles, participants were rewarded with an ice cold Dos Equis at the finish line.

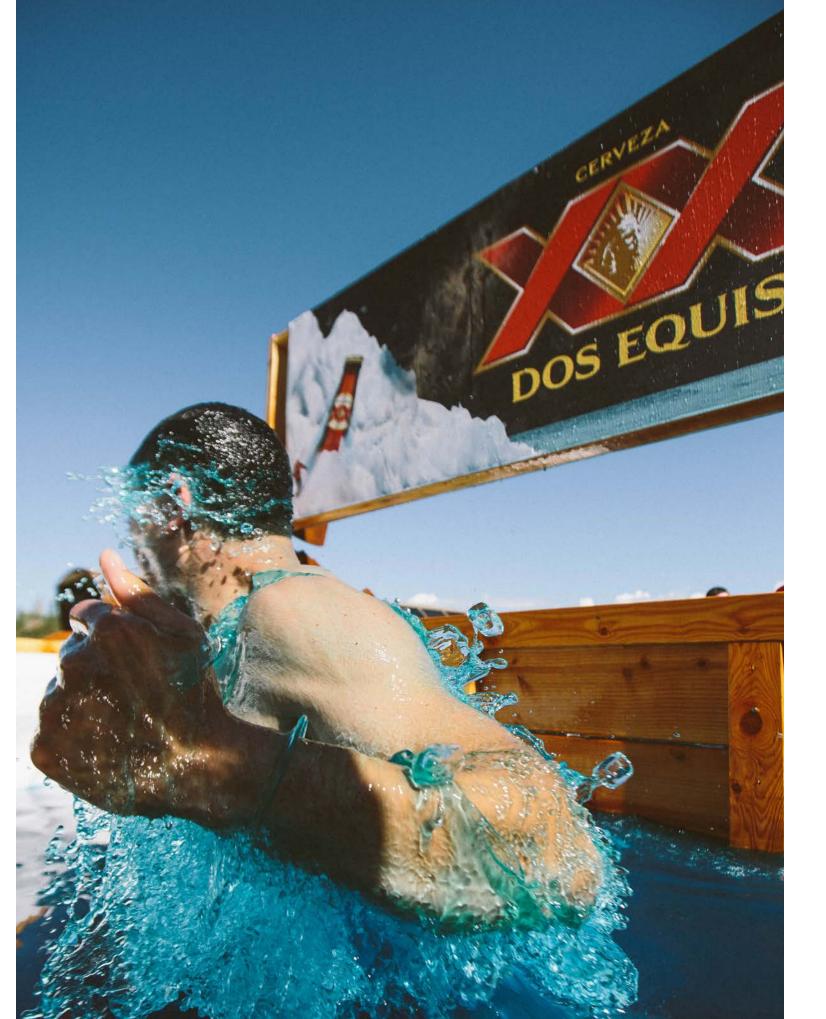
LOCATIONS:

AVON, CO MINNEAPOLIS, MN CHICAGO, IL KANSAS CITY, MO ST. LOUIS, MO DALLAS, TX HOUSTON, TX CENTRAL TEXAS DETROIT, MI OSHKOSH, WI OHIO POCONOS, PA PITTSBURGH, PA MAINE UPSTATE NEW YORK WEST DOVER, VT ENGLISHTOWN, NJ

SOUTH FLORIDA CENTRAL FLORIDA ATLANTA, GA NASHVILLE, TN VIRGINIA BEACH, VA CAPITOL REGION, WV NORTH CAROLINA LOS ANGELES, CA TAHOE, CA SAN DIEGO, CA NORTHERN CALIFORNIA MESA, AZ LAS VEGAS, NV PORTLAND, OR UTAH SEATTLE, WA











CICATOR SPONSORSHIPS

2014 Dos Equis : A Sear in Pietu



New York WILD FILM FESTIVAL

DATE: JANUARY 23-24, 2014 LOCATION: EXPLORERS CLUB, NEW YORK, NY

TOTAL ATTENDANCE: 400

TOTAL BEERS IN HAND: 720

THE NEW YORK WILD FILM FESTIVAL is the first annual documentary film festival in New York. The festival presented a diverse roster of movies and filmmaker panels in four categories: adventure, environmental, wildlife, and shorts.

Dos Equis was a 2014 sponsor of the event and hosted a private opening night reception at The Explorer's Club for select media members and influencers. The evening included a cocktail hour followed by a screening of "Snows of the Nile," a documentary film by R1 Stay Thirsty grant winners Neil Losin and Nate Dappen.







DATE: FEBRUARY TO APRIL 2014

LOCATIONS: BEAR MOUNTAIN RESORT, CA SUNRISE SKI RESORT, AZ TAOS SKI VALLEY, NM

TOTAL JUMPS: 7,600

TOTAL BEERS IN HAND: 1,600

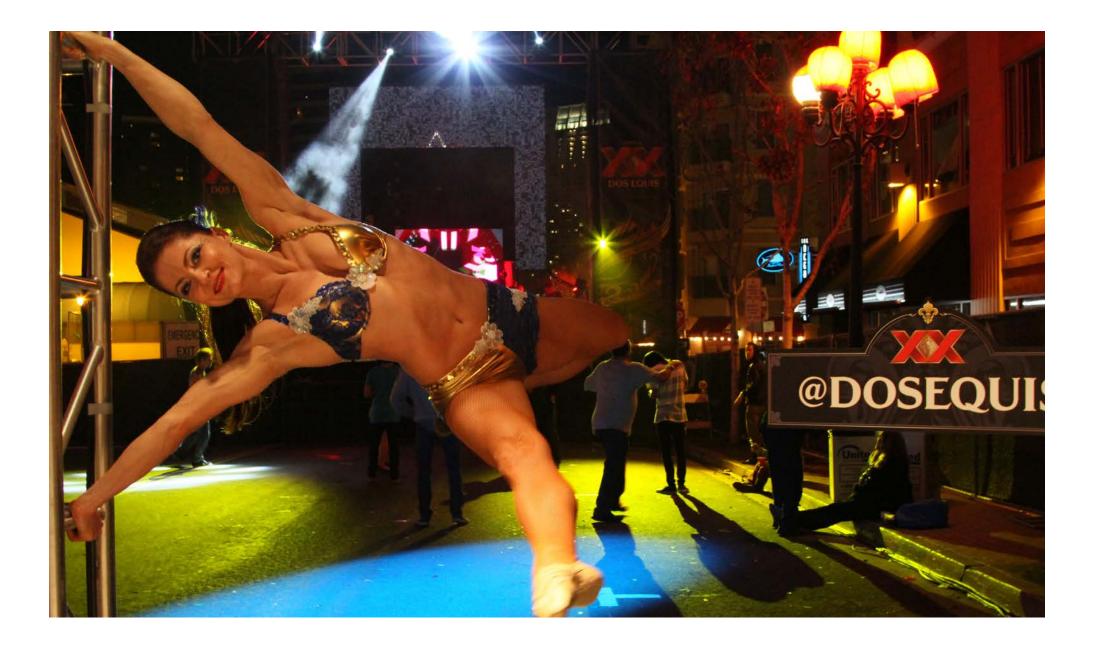
DOS EQUIS launched its first Winter Program in 2014, encompassing local retail programs, sweepstakes, and a social media campaign. Additionally, Dos Equis brought the Big Air Bag activation to thrill-seekers hitting the slopes in three key markets: Bear Mountain (CA), Sunrise Mountain (AZ), and Taos Ski Valley (NM).

Nearly 8,000 consumers launched themselves onto the Dos Equis branded Big Air Bag. The first 100 participants received a drink ticket for a discounted or free Dos Equis.









DATE: MARCH 4, 2014

LOCATION:

GASLAMP QUARTER, SAN DIEGO, CA

TOTAL ATTENDANCE: 155,000

TOTAL BEERS IN HAND: 7,440 **SAN DIEGO MARDI GRAS** is the largest Mardi Gras celebration on the West Coast. The 20th anniversary of the festival took over the city's Gaslamp Quarter and attracted revelers from all over the country.

The Dos Equis activation transformed an entire city block into "Mardi Gras on Dos Equis Street." The Front Porch, an iconic Burning Man art car, served as the stage for a musical performance by Dos Equis veteran Dango and also featured an interactive photo engagement.









DATE: APRIL 26, 2014

LOCATION: SAN ANTONIO, TEXAS

TOTAL ATTENDANCE: 75,000

TOTAL BEERS IN HAND: 3,180

FIESTA SAN ANTONIO is an annual celebration of the city's rich and diverse cultural heritage. In 2014, Dos Equis sponsored the Flambeau Parade, Fiesta San Antonio's biggest parade and the largest illuminated parade in the world. Additionally, Dos Equis activated a branded beer garden where guests could drink Dos Equis and watch the parade

The Most Interesting Man hosted the 2014 Flambeau Parade and served as the Official Grand Marshal. His float celebrated the unique culture of San Antonio and Flambeau's theme: A Time to Remember.



Suburbuic MUSIC FESTIVAL







DATE: MAY 3-4, 2014

LOCATION: PLANO, TEXAS

TOTAL ATTENDANCE: 18,000

TOTAL BEERS IN HAND: 15,069

THE SUBURBIA MUSIC FESTIVAL

took place in Plano, TX and brought together world-class musicians from around the globe. In 2014, headliners included Alabama Shakes, electronic dance music super-star David Guetta, and rapper J.Cole.

The "Dos Equis Tiki Sporting Club" activation featured the Pro-Mobile, worldly table-top games, brand ambassadors, and a Jai Alai Radar Gun challenge to win access to the VIP lounge.







DATE: MAY 4, 2014

LOCATION: SAN FRANCISCO, CA

TOTAL ATTENDANCE: 15,000

TOTAL BEERS IN HAND: 12,960

HOW WEIRD STREET FAIRE

is a unique celebration of peace and creativity held annually in the SoMa neighborhood of San Francisco. The Faire marks the start of San Francisco's festival season and features art, music, dance, performances, technology exhibits, peace activities, and vendors from around the world.

The Dos Equis activation was inspired by a traveling Midway and featured amusements, games of chance, and sideshow performers. Guests were able to earn tokens to participate in games by interacting with the Master of Key and costumed bartenders.





DATE: MAY 9-11, 2014

LOCATION: ATLANTA, GA

TOTAL ATTENDANCE: 60,000

TOTAL BEERS IN HAND: 112,592

THE SECOND INSTALLMENT OF ATLANTA'S SHAKY KNEES FESTIVAL

at Atlantic Station featured popular headliners The National, Modest Mouse, and Alabama Shakes across four outdoor stages.

The activation, Dos Equis Tiki Sporting Club, featured worldly table-top games, brand ambassadors, and a Jai Alai Radar Gun challenge to win access to the VIP lounge.













DATE: JUNE 5-8, 2014

LOCATION: AUSTIN, TX

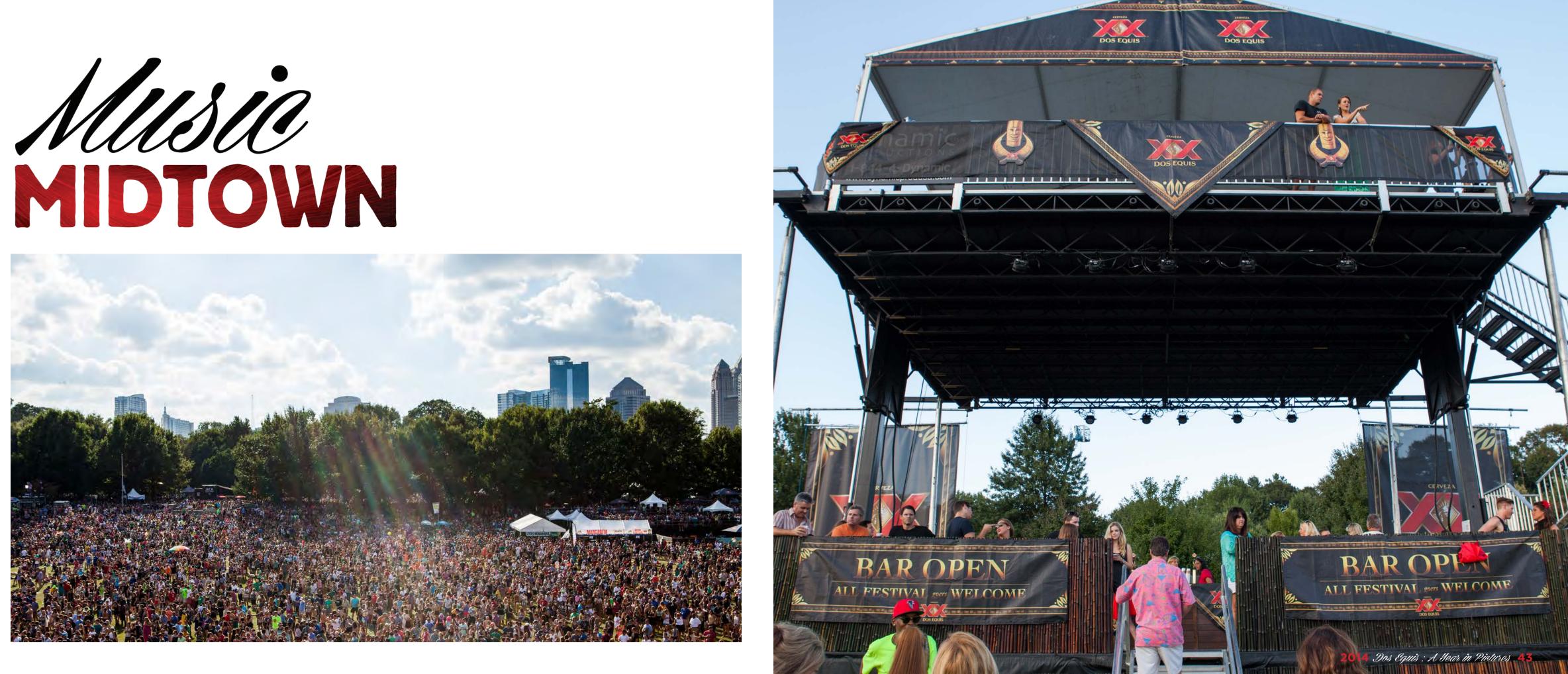
TOTAL ATTENDANCE: 160,000

TOTAL BEERS IN HAND: 87,023

THE 2014 SUMMER X GAMES took place in the Circuit of The Americas in Austin, TX and attracted more than 160,000 people over four days. Attendees saw the world's best action-sports athletes compete and enjoyed interactive activities, games, and performances by Kanye West, Pretty Lights, the Flaming Lips and Bad Religion.

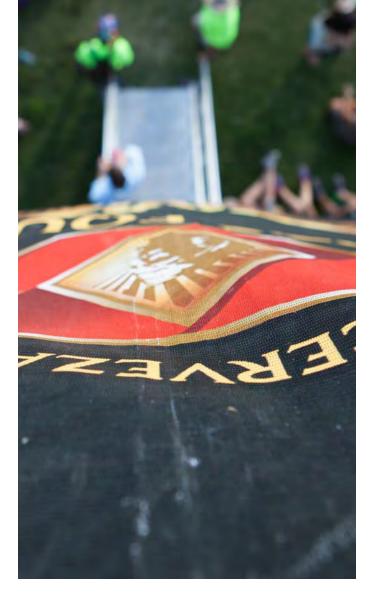
The Dos Equis activation included a branded Pro-Mobile, an exotic culinary consumer challenge consisting of kangaroo hot dogs and camel meatballs, worldly table-top games, and a fun photo engagement inspired by the Dos Equis Summer of Challenges.

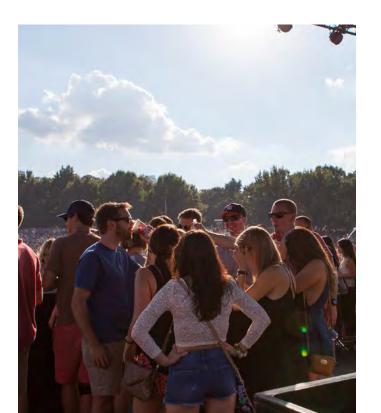












DATE: SEPTEMBER 19-20, 2014

LOCATION: ATLANTA, GA

TOTAL ATTENDANCE: 120,000

TOTAL BEERS IN HAND: 77,280

THE 21ST EDITION OF MUSIC MIDTOWN took place at Piedmont Park

in Atlanta, GA. The 2014 lineup included performances by Eminem, Iggy Azalea, John Mayer, Lorde, and Lana Del Rey.

The Dos Equis activation included a branded Pro-Mobile, table-top games, and the Jai Alai Radar Gun challenge. Winners of the challenges gained access to the second floor Dos Equis VIP lounge. Despite the rainy conditions, beer sales were a record high for a Dos Equis event.





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DOS



akloy • The Terrace at Studios 5c **0**9h



54 likes

akloy Dos de Mayo hosted by the best, @justinchard ! Such a fun night!! #dosdemayo #boyfriendhatessnakes





22 likes joecabralez #staythirsty #dosdemayo

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Like
Comment
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...





40 likes justinchard #DosDeMayo @csiembida



30 likes sillasil So this happened... #DosDeMayo #XX #Mariachis sillasil Photo cred: @snortthis. He knows shoes.

DATE: MAY 2, 2014

O 9h

LOCATIONS:

AUSTIN, TX DALLAS, TX PHOENIX, TX ATLANTA, GA

TOTAL ATTENDANCE: 250

TOTAL BEERS IN HAND: 1,380

OUR LOCAL INFLUENCERS, FRIENDS **OF DOS EQUIS (FOXX),** kicked off the Dos de Mayo weekend by hosting the first official Dos de Mayo celebrations at unique venues in four key markets. The venues reflected the Dos de Mayo look and feel, featured local talent such as Gary Clark Jr., and were attended by select local tastemakers who were encouraged to post about their evening using the hashtag #StayThirsty.









DATE: AUGUST 25 - SEPTEMBER 1, 2014

LOCATION: BLACK ROCK CITY, LAS VEGAS, NV

TOTAL ATTENDANCE: 66,000

TOTAL BEERS IN HAND: 28,800

EACH YEAR, PARTICIPANTS OF THE BURNING

MAN FESTIVAL descend on the playa of Nevada's Black Rock Desert and create a temporary community based on radical self-expression and self-reliance. Residents of this community come from all over the world to display art, perform, inspire, and create.

The festival is built around the values of giving, so Dos Equis donated product to various camps throughout the week, providing refreshment to Burners in the most interesting environment.

